Twentieth Edition



Principles of Auditing

& Other Assurance Services

O. Ray Whittington Kurt Pany





Principles of Auditing & Other Assurance Services

Twentieth Edition

O. Ray Whittington

CIA, CMA, CPA DePaul University

Kurt Pany

CFE, CPA Arizona State University





PRINCIPLES OF AUDITING & OTHER ASSURANCE SERVICES, TWENTIETH EDITION

Published by McGraw-Hill Education, 2 Penn Plaza, New York, NY 10121. Copyright © 2016 by McGraw-Hill Education. All rights reserved. Printed in the United States of America. Previous editions © 2014, 2012, and 2010. No part of this publication may be reproduced or distributed in any form or by any means, or stored in a database or retrieval system, without the prior written consent of McGraw-Hill Education, including, but not limited to, in any network or other electronic storage or transmission, or broadcast for distance learning.

Some ancillaries, including electronic and print components, may not be available to customers outside the United States.

This book is printed on acid-free paper.

1234567890DOW/DOW1098765

ISBN 978-0-07-772914-1 MHID 0-07-772914-5

Senior Vice President, Products & Markets: Kurt L. Strand

Vice President, General Manager, Products & Markets: Marty Lange Vice President, Content Design & Delivery: Kimberly Meriwether David

Managing Director: Tim Vertovec

Senior Director, Product Development: Rose Koos

Lead Product Developer: Ann Torbert Senior Product Developer: Gail Korosa Product Developer: Kevin Moran

Director, Digital Content Development: Patricia Plumb

Senior Digital Product Analyst: Xin Lin Marketing Director: Brad Parkins

Director, Content Design & Delivery: Terri Schiesl Executive Program Manager: Faye M. Herrig

Content Project Managers: Mary Jane Lampe, Sandra Schnee

Buyer: Debra R. Sylvester Cover Design: Studio Montage

Content Licensing Specialist: Lorraine Buczek

Cover Image Title: Cityscape of Singapore, Republic of Singapore Cover Image Credit: © George Hammerstein/Corbis/Glow Images

Compositor: MPS Limited Typeface: 10/12 Times LT Std Printer: R. R. Donnelley

All credits appearing on page or at the end of the book are considered to be an extension of the copyright page.

Library of Congress Cataloging-in-Publication Data

Whittington, Ray, 1948-

Principles of auditing & other assurance services / O. Ray Whittington,

Kurt Pany. — Twentieth edition.

pages cm

ISBN 978-0-07-772914-1 (alk. paper)

1. Auditing. I. Pany, Kurt. II. Title. III. Title: Principles of auditing

and other assurance services. HF5667.W39 2016

657'.45—dc23

2014042491

The Internet addresses listed in the text were accurate at the time of publication. The inclusion of a website does not indicate an endorsement by the authors or McGraw-Hill Education, and McGraw-Hill Education does not guarantee the accuracy of the information presented at these sites.

www.mhhe.com

About the Authors

O. Ray Whittington

O. Ray Whittington, CIA, CMA, CPA, serves as the dean of the Driehaus College of Business at DePaul University. He received his B.B.A., M.S., and Ph.D. degrees from Sam Houston State University, Texas Tech University, and the University of Houston, respectively. Professor Whittington is an active textbook author on the subjects of auditing and audit sampling. He has also published in a variety of journals, including *The Accounting Review, The Journal of Accounting Research*, and *Auditing: A Journal of Practice and Theory*. He has served as a member of the Board of Regents of The Institute of Internal Auditors and has served as Chairman on the Auditing Standards Committee of the Auditing Section and the Bylaws Committee, both of the American Accounting Association. Professor Whittington has served as a member of the AICPA Auditing Standards Board and as the president of the Auditing Section of the American Accounting Association.

Kurt Pany

Kurt Pany, CFE, CPA, is a Professor of Accounting at Arizona State University. He received his B.S., M.B.A., and Ph.D. degrees from the University of Arizona, the University of Minnesota, and the University of Illinois, respectively. He has also served as a staff accountant with Arthur Andersen and Touche Ross, as a member of the Auditing Standards Board, and as an academic fellow with the American Institute of Certified Public Accountants. Professor Pany has published articles on auditing in such journals as *The Journal of Accounting Research, The Accounting Review, Auditing: A Journal of Practice and Theory, The Journal of Accountancy*, and *The CPA Journal*. He is a member of and has served on various committees of the American Accounting Association and the American Institute of Certified Public Accountants.

Preface

The 20th edition of *Principles of Auditing & Other Assurance Services* provides a carefully balanced presentation of auditing theory and practice. Written in a clear and understandable manner, it is particularly appropriate for students who have had limited or no audit experience. The approach is to integrate auditing material with that of previous accounting financial, managerial, and systems courses.

The text's first nine chapters emphasize the philosophy and environment of the auditing profession, with special attention paid to the nature and economic purpose of auditing, auditing standards, professional conduct, legal liability, audit evidence, audit planning, consideration of internal control, and audit sampling. Chapters 10 through 16 (the "procedural chapters") deal with internal control and obtaining evidence about the various financial statement accounts, emphasizing a risk-based approach to selecting appropriate auditing procedures. Chapter 17 presents the auditors' reporting responsibilities when performing financial statement audits. Chapter 18 provides detailed guidance on integrated audits of public companies performed in accordance with the Sarbanes-Oxley Act of 2002 and SEC requirements. Chapters 19 and 20 present the auditors' reporting responsibilities and other attestation and accounting services, such as reviews and compilations of financial statements and reports on prospective financial statements. Chapter 21 presents coverage of internal compliance and operational auditing.

The text is well suited for an introductory one-semester or one-quarter auditing course. Alternatively, it is appropriate for a two-course auditing sequence that covers the material in greater detail. For example, an introductory course might emphasize Chapters 1 through 10, 16, and 17. A second course may include coverage of the other procedural chapters (Chapters 11 through 15); integrated audits (Chapter 18); other attestation and accounting services; and internal, operational, and compliance auditing (Chapters 19, 20, and 21). The instructor might also wish to consider covering portions of Chapter 9 on sampling in the second course, with or without ACL software. Overall, the text and supporting materials provide:

- 1. A balanced presentation. The text provides a carefully balanced presentation of auditing and assurance theory and practice. The concepts are written in a clear, concise, and understandable manner. Real company examples are integrated throughout the text to bring this material to life. Finally, Keystone Computers & Networks, Inc., the text's illustrative audit case, is integrated into selected chapters, providing students with hands-on audit experience.
- 2. Organization around balance sheet accounts emphasized in previous accounting courses. Organizing the text around balance sheet accounts is a particularly straightforward and user-friendly way to address the risk assessment-based approach to auditing required by both U.S. and international auditing standards. These standards require an in-depth understanding of the audited company and its environment, a rigorous assessment of the risks of where and how the financial statements could be materially misstated, and an improved linkage between the auditors' assessed risks and the particulars of audit procedures performed in response to those risks. Chapters 5 through 7 of the text describe the risk assessment approach in detail. Chapters 10 through 16 are aligned with the risk assessment approach presented in the professional standards. Accordingly, the suggested audit approach and procedures of the professional standards flow smoothly from the approach suggested in earlier chapters of the text. In short, our organization of the book facilitates student learning of the risk assessment process in a very straightforward manner. Also, although the text chapters are structured around balance sheet accounts, they include a significant amount of material on transaction cycles. For example, Chapters 10 through 13 include detailed coverage of revenue, cash receipts, acquisitions, and disbursements cycles.

- 3. CPA examination support. Both the text's emphasis on current auditing standards and its many objective questions (both multiple choice and other objective format) are aimed at helping students pass the CPA exam. As discussed in detail in the following section, this edition has significantly expanded the number of task-based simulations like the ones included on the CPA exam.
- 4. Strong student and instructor support. Both McGraw-Hill Connect® Accounting and the Online Learning Center provide instructors and students with a wealth of material to help keep students up-to-date. The Center also contains quizzes and other resources to help students in this course. The address of the Center (and the text website) is www.mhhe.com/whittington20e.

We are confident that the 20th edition of Principles of Auditing & Other Assurance Services will provide students with a clear perspective of today's auditing environment.

> O. Ray Whittington Kurt Pany

Key Features of the Book

The first nine chapters of the text emphasize the philosophy and environment of the profession, with special attention paid to the nature and economic purpose of auditing and assurance services, professional standards, professional conduct, legal liability, audit evidence, audit planning, consideration of internal control, audit sampling, audit documentation, and general records.

Chapter 1: Emphasizes the role of the public accountant, the structure of CPA firms, and the various types of audits and auditors. It also introduces the important concept of corporate governance and includes a brief history of the auditing profession, including up-to-date coverage of the Sarbanes-Oxley Act of 2002 and the Public Company Accounting Oversight Board.

Chapter 2: Includes detailed coverage of the new *Principles Underlying an Audit Conducted in Accordance with Generally Accepted Auditing Standards,* which replace the 10 generally accepted auditing standards for audits of nonpublic companies. An appendix highlights a number of differences between international and U.S. standards.

Chapter 3: Updated to reflect the most recent AICPA and PCAOB requirements. This includes the new AICPA Code of Professional Conduct passed in 2014.

Chapter 4: Clear, concise coverage of CPA legal liability based on suggestions by legal scholar Professor Marianne Jennings of Arizona State University.

Chapters 5 through 7: Material from the risk assessment standards is thoroughly integrated throughout.

Chapter 5: The discussion of evidence has been streamlined to parallel the presentation of evidence in recently issued auditing standards.

Chapter 6: The risk assessment approach to an audit is concisely summarized in a summary of the audit process.

Chapter 7: Discusses internal control and how it is considered in an audit of financial statements. The chapter is revised to include the new Committee of Sponsoring Organizations (COSO) internal control framework issued in 2013. It also includes a brief overview of integrated audits (audits of internal control integrated with financial statement audits) required for certain public companies under PCAOB Standard No. 5, with more detailed coverage provided in Chapter 18. The chapter includes a section on the audit requirements when a client outsources its computer processing to a service organization. Finally, it presents the auditors' internal control communication responsibilities.

Students in auditing need familiarity with auditing standards promulgated by three different bodies: (1) the AICPA's Auditing Standards Board, (2) the Public Company Accounting Oversight Board, and (3) the International Auditing and Assurance Standards Board. While similar in most respects, key differences exist among these sets of standards. The text integrates discussions of the various standards, focusing on the differences, in a very readable manner.

This edition of the text has expanded the number of task-based simulations included in the after-chapter problem material. These questions are designed to help students both to learn the material presented in the text and to prepare them to complete such questions on the CPA exam. Many of the task-based simulations are adapted from CPA exam questions released by the AICPA, and others were written by the authors to be similar to those released by the AICPA.

- **1** The Role of the Public Accountant in the American Economy
- **2** Professional Standards
- **3** Professional Ethics
- **4** Legal Liability of CPAs
- **5** Audit Evidence and Documentation
- **6** Audit Planning, Understanding the Client, Assessing Risks, and Responding
- 7 Internal Control

Keystone Computers & Networks, Inc., is the text's Illustrative Audit Case. This feature has been updated in this edition and illustrates audit methods and provides realistic, thought-provoking case exercises. Although each portion of the case is designed to stand alone, if used in combination, the case will help the student develop problem-solving skills in planning (Chapter 6), in considering internal control and testing account balances (Chapters 11 and 14), and in completing the audit (Chapter 16). The case incorporates the use of computerized accounting applications and also integrates the fundamentals of audit sampling from Chapter 9.

- **8** Consideration of Internal Control in an Information Technology Environment
- **9** Audit Sampling
- **10** Cash and Financial Investments
- **11** Accounts Receivable, Notes Receivable, and Revenue
- 12 Inventories and Cost of Goods Sold
- Property, Plant, and Equipment: Depreciation and Depletion
- **14** Accounts Payable and Other Liabilities
- **15** Debt and Equity Capital
- **16** Auditing Operations and Completing the Audit
- **17** Auditors' Reports
- **18** Integrated Audits of Public Companies
- **19** Additional Assurance Services: Historical Financial Information
- **20** Additional Assurance Services: Other Information
- **21** Internal, Operational, and Compliance Auditing

Chapter 8: Emphasizes the impact of IT on audits. It includes concepts such as "off-the-shelf" software packages through the use of cloud computing.

Chapter 9: Includes attributes and variable sampling. For variables sampling there are standalone discussions of classical methods and probability-proportional-to-size sampling.

Chapters 10 through 16: These "procedural chapters" deal with internal control and obtaining audit evidence for the various financial statement amounts. The chapters emphasize the risk-based approach stressed in recent AICPA, PCAOB, and international standards.

Chapter 17: Reflects reporting requirements of the AICPA clarity standards, as well as coverage of PCAOB and international audit reports.

Chapter 18: Reflects PCAOB Standard No. 5 on the audit of internal control over financial reporting required for public companies. The chapter is revised to include discussion of the concepts included in the 2013 version of COSO.

Chapter 19: Updated to include 2014 revisions to requirements for financial statement preparation, of compilation and review engagements, auditor reporting on financial statements prepared using a special-purpose framework, and other changes due to the AICPA clarity standards.

Chapter 20: Discusses a variety of attestation and other assurance services. The material on attestation services describes the current professional standards. Recent pronouncements on service organization control (SOC) reports are included. Other assurance services are included at both a conceptual and practical level.

Chapter 21: Includes a discussion of compliance auditing based on the suggestions of Mr. Norwood J. Jackson, former Deputy Controller, Office of Federal Management, U.S. Office of Management and Budget. It is updated for the 2007 revision to the "Yellow Book."

New to This Edition

The 20th edition has been revised to reflect a number of events, to make the material more understandable, and to increase the scope of objective question coverage, including:

- Reformatted AICPA Code of Professional Conduct. In 2014 the American Institute of Certified Public Accountants AICPA) issued its reformatted Code of Professional Conduct. The intent is to maintain the substance of the previous code, while reorganizing material to be more intuitively organized. The new code is divided into 3 parts that separate requirements according to whether members are in (1) public practice, (2) business or (3) other (e.g., retired or between jobs). The new code also expands the "threats and safeguards" approach of the previous code—that is, if the code doesn't precisely address an area the member must identify, evaluate, and address threats to code compliance and consider available safeguards. Chapter 3 of our text presents and describes the reformatted Code of Professional Conduct.
- Revised Compilation and Review Requirements for Non-Issuers. In 2014 the AICPA revised compilation and review standards to be in a clarity format, as is the case with its auditing standards. Also, the standards now allow a new "financial statement preparation" service, which does not ordinarily require a CPA to issue a report. Other changes include (1) a requirement that a compilation report be issued whenever a compilation is performed, and (2) revised compilation and review reports. These requirements are discussed in Chapter 19.
- 2013 COSO Revision. In 1992 the Committee of Sponsoring Organizations of the Treadway Commission (COSO) released its *Internal Control—Integrated Framework*. That framework gained board acceptance as the leading framework for designing, implementing, and executing internal control, and assessing the effectiveness of internal control. It was revised in 2013. Chapters 7 and 18 of the text now emphasize that 2013 COSO revision.
- *Objective Questions*. Throughout the text we have added objected questions, including task-based simulations. These questions address key concepts and are structured in the form students may expect to see on the CPA exam. They are also included in *Connect*, thus making it easy for the instructor to assign as work to be turned in and electronically graded. Details on *Connect* are provided later in this preface.

Additional Changes include

- *Analytical Procedures*. Ratio analysis is an important approach for performing analytical procedures. Chapter 5 includes an enhanced discussion of the effects of various transactions upon ratios.
- *Testing Infrequently Applied Controls*. Certain controls may be expected to operate only weekly (e.g., payroll), or monthly (e.g., the posting of certain adjusting entries). Chapter 9 includes a brief discussion of the testing of such controls.
- Subsequent Events. Chapter 16's discussion of subsequent events is updated.
- Brokers and Dealers. In 2013, the SEC adopted amendments to the Securities Exchange Act of 1934 to
 implement a portion of the Dodd-Frank Wall Street Reform and Consumer Protection Act relating to brokers
 and dealers. Chapter 21 briefly summarizes auditor responsibilities relating to financial statements filed under
 the Act.

Features of This Edition

Illustrative Cases

Actual business and accounting examples are used to illustrate key chapter concepts. The cases are boxed and appear throughout the text. New cases have been added for recent alleged audit failures. They are now subtitled for easy reference.



Illustrative Case

Indirect Financial Interests

A covered member who owns shares in a mutual fund has a direct financial interest

in the mutual fund, and an indirect financial interest in the mutual fund's investments. Thus, a covered member could not be involved in the audit of the mutual fund itself due to the direct financial interest. Concerning the mutual fund's investments in companies potentially audited by the covered member's firm, the following apply:

1. Ownership of 5% or long of the outstanding sh

The following illustrates how to evaluate whether the underlying investment is material to a *covered member's* net worth. Assume:

- Jano Mutual Fund, a diversified fund, has net assets are \$10 million, composed of an investment in shares of client Apple and a variety of other investments.
- The covered member owns 6 percent of the outstanding shares of Jano Mutual Fund (a value of \$600,000).
- Jano Mutual Fund has 2 percent of its assets invested in Apple (a \$200,000 investment).

Industry Focus Cases

These cases use examples from specific industries to provide students with a detailed, "real world" illustration of points being emphasized in the text. These cases show the importance of having a thorough knowledge of the audit client's business and industry. Like the Illustrative Cases, these cases are boxed and appear throughout the text.

Focus on the Airline Industry

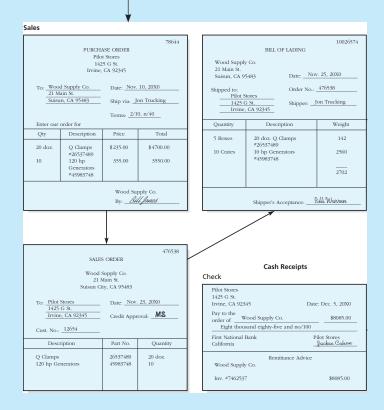
Electronic ticketing has become basic to the airline industry. Under these systems a passenger may book a flight over the telephone or by computer and be assigned a reservation number rather than being issued a physical ticket. Since no ticket is created until the passenger checks in for the flight, the auditor is limited in the extent to which he or she can examine "paper" support for transactions. Accordingly, audit procedures should be developed relating to the associated revenues and receivables. Auditors often choose to test the computer controls in such situations.

Auditing Fair Value Information

As the accounting profession continues to value more assets and liabilities at their fair values, difficult audit issues often arise. The text includes integrated coverage of fair value accounting in Chapters 5, 10, 11, 13, and 16.

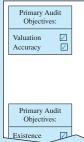
Illustrative Documents

Documents included in the various procedural chapters (Chapters 10 through 16) provide concise, realistic examples of the documents associated with the various transaction cycles.



Audit Objectives

The use of Audit Objectives is a basic tool in audit program design. These help the auditor focus on the *reason* a procedure is being done and provide a check to assure that all management assertions in the financial statements are audited.



2. Obtain Analyses of Notes Receivable and Related Interest and Reconcile to the General Ledger.

An analysis of notes receivable supporting the general ledger control account may be prepared for the auditors by the client's staff. The information to be included in the analysis normally will include the name of the maker, date, maturity, amount, and interest rate. In addition to verifying the accuracy of the analysis prepared by the client, the auditors should trace selected items to the accounting records and to the notes themselves.

3. Inspect Notes on Hand and Confirm Those with Holders.

The inspection of notes receivable on hand should be performed concurrently with the count of cash and securities to prevent the concealment of a should be performed concurrently with the

Illustrations, Tables, and Flowcharts

These are used throughout to enhance and clarify the presentation. In this edition, flowcharts have been color-coded consistently to help students see and better understand the concepts.

Chapter Learning Objectives

These objectives provide a concise presentation of each chapter's most important concepts. They are numbered and referenced in the chapter.

transactions cycle and Trade notes and accounts receivable usually are relatively the fundamental conlarge in amount and should appear as separate items in the Describe the nature of receivables trols over receivables current assets section of the balance sheet at their net realand revenue izable value. Auditors are especially concerned with the presentation and disclosure Use the understandof loans to officers, directors, and affiliated companies. These related party transacing of the client and tions are commonly made for the convenience of the borrower rather than to benefit its environment to the lending company. Consequently, such loans are often collected only at the conconsider inherent risks venience of the borrower. It is a basic tenet of financial statement presentation that (including fraud risks) transactions not characterized by arm's-length bargaining should be fully disclosed. related to receivables and revenue LO 11-5 Obtain an understand-Sources and Notes receivable are written promises to pay certain amounts ing of internal control at future dates. Typically, notes receivable are used for han-**Nature of Notes** over receivables and dling transactions of substantial amount; these negotiable Receivable enue. and other financial ments are widely used

Fraud

Because fraud is such an important aspect of today's auditing environment, we've included a logo wherever we talk about its implications in the auditing process.

Errors and Fraud



Auditing standards define **errors** as unintentional misstatements or omissions of amounts or disclosures in the financial statements. Errors may involve mistakes in gathering or processing data, unreasonable accounting estimates arising from oversight or misinterpretation of facts, or mistakes in the application of applicable accounting principles.

Fraud, as the term is used in AICPA AU-C 240 (PCAOB 316), relates to *intentional* acts that cause a misstatement of the financial statements. Misstatements due to fraud may occur due to either (1) fraudulent financial reporting or (2) misappropriation of passets (also referred folgation")

ACL Software and Related Materials

CPAs in public practice and internal auditors are increasingly using ACL data analytics software to perform audit procedures, including fraud detection. Accordingly, we have integrated ACL analytic software and related materials with the text at no extra cost. The text's website (www.mhhe.com/whittington20e) includes two standalone modules: (1) audit sampling and (2) overall ACL coverage that integrates ACL analytics into the text. Either or both of these modules may be incorporated into the course to supplement traditional coverage.

END-OF-CHAPTER MATERIAL

The material at the end of each chapter includes a combination of: Review Questions, Questions Requiring Analysis, Objective Questions, Problems, In-Class Team Cases, Research and Discussion Cases, and/or Ethics Cases. Appendixes to Chapters 6, 11, and 14 include the case material and exercises for the Keystone Computers & Networks, Inc., the illustrative audit case. Also included with certain end-of-chapter materials are Spreadsheet Templates, Internet Assignments, and ACL Assignments.

Review Questions

The Review Questions are closely related to the material in the chapter and provide a convenient means of determining whether students have grasped the major concepts and details contained in that chapter.

Questions Requiring Analysis

The Questions Requiring Analysis require thoughtful consideration of a realistic auditing situation and the application of professional standards. A number of these questions are taken from CPA and CIA examinations, and others describe actual practice situations. These questions, which are generally shorter than the problems, tend to stress value judgments and conflicting opinions.

Objective Questions

The Objective Questions are similiar in format to the CPA exam. The first Objective Question in each chapter is composed of at least 12 multiple choice questions. Following that question are a number of task-based simulations and other objective questions. As indicated previously, the task-based simulations are from two sources—AICPA released questions (as adapted) and questions developed by the authors. All of the task-based simulations are meant to provide students with both a learning experience relating to the material in the chapter and a realistic example of CPA exam testing. The other objective questions address basic concepts and information covered by AICPA simulations but may be less complete or may address a more limited content area than is typically the subject of an AICPA simulation. The Objective Questions are available for assignment within McGraw-Hill's online homework management system, *Connect Accounting*.

Problems

Many of the Problems are drawn from CPA and CIA examinations. These problems are retained because they require a relatively detailed analysis of audit situations. Problems are keyed to the chapter's Learning Objectives. All applicable Problems are available with McGraw-Hill's *Connect Accounting*.

In-Class Team Cases

These cases are meant to be solved in class either by teams of students or, if the instructor prefers, by individuals. They help provide the student with an active learning environment in which to apply key concepts included in each chapter.



Hide-It (HI), a family-owned business based in Tombstone, Arizona, builds custom homes with special features, such as hidden rooms and hidden wall safes. Hide-It has been an audit client for three years.

You are about to sign off on a "clean" opinion on HI's current annual financial statements when Art Hyde, the VP-Finance, calls to tell you that the Arizona Department of Revenue has seized control of a Hide-It bank account that includes about \$450,000 of company funds; the account is not currently recorded in the accounting system and you had been unaware of it. In response to your questions about the origin of the funds, Art assures you that the funds, though not recorded accounted, had been obtained legitimately. He avalains that all of the

Research and Discussion Cases

These cases involve controversial situations that do not lend themselves clear-cut answers. Students are required to research appropriate professional literature and then apply critical thinking skills to logically formulate and justify their personal positions on the issues involved in each case. The cases acquaint students with the professional literature, develop research and communication skills required on the new CPA exam, and demonstrate that several diverse, yet defensible, positions may be argued persuasively in a given situation.

relating to its maintenance. Otherwise, the two are self-supporting. Scott is a stockbroker, and recently she has started acquiring shares in one of the audit clients of this office of the public accounting firm. The shares are held in Scott's name. At present, the shares are not material in relation to her net worth.

Case 2: Mary Reed, a new staff auditor with the firm, has recently separated from her husband. Mary has filed for divorce, but the divorce cannot become final for at least five months. The property settlement is being bitterly contested. Mary's husband has always resented her professional career and has just used community property to acquire one share of common stocking each of the publicly owned componies audited by the office in which Mary works.

Ethics Cases

Ethics Cases allow the instructor to discuss ethical issues in an integrated manner throughout the course. The cases present a series of situations that result in ethical dilemmas of the type that beginning accountants may expect to encounter in practice. These cases are included in selected chapters.

Ethics Cases
LO 11-1,



You are an assistant auditor with Zaird & Associates, CPAs. Universal Air (UA), your fifth audit client in your eight months with Zaird, is a national airline based in your hometown. UA has continued to grow while remaining healthy financially over the eight years of its existence. Indeed, as you start the audit, you notice that (unaudited) sales are up 30 percent this year (20X1), with earnings up 40 percent. Your firm, Zaird & Associates, has been UA's only auditor.

During the audit you noticed that UA records sales when tickets are sold—debit receivable (or cash), credit sales. In performing substantive procedures relating to receivables, you also found that some dearly February February.

Illustrative Audit Case Exercises

These exercises all pertain to the text's updated continuing integrated case, **Keystone Computers & Networks**, **Inc.** While each exercise may "stand alone," when used in combination, these case exercises take the student from the original planning of an audit through the testing of controls, substantive testing, and accumulation and analysis of uncorrected misstatements. Exercises are included in Chapters 6, 11, 14, and 16.

Appendix 6C

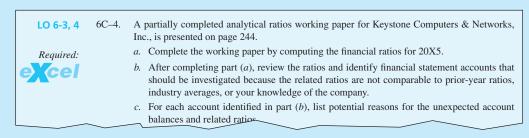
Illustrative Audit Case: Keystone Computers & Networks, Inc.

Part I: Audit Planning

The Keystone Computers & Networks, Inc. (KCN) case is used throughout the text to illustrat procedures and methodology. KCN is a company that sells and installs computer workstations a working software to business customers. The CPA firm of Adams, Barnes & Co. has audited the lial statements of KCN. This part of the case lective and

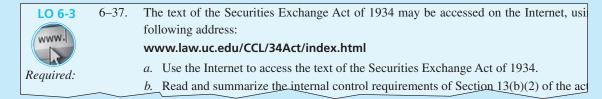
Spreadsheet Templates

Spreadsheet templates are available on the text's website to be used in conjunction with selected audit case exercises. The exercises with templates are identified by a logo in the margin.



Internet Assignments

Internet assignments are included among the end-of-chapter problem material for selected chapters. These assignments require students to use the **Internet** to do audit research and are identified with a logo in the margin.



ACL Analytics Assignments

The text's ACL materials are included on the text's website (www.mhhe.com/whittington20e). Those materials are composed of two stand-alone modules—(1) audit sampling and (2) overall ACL analytics skills coverage—that integrate ACL analytics into text and course coverage. Either or both of these modules may be incorporated into the course to supplement traditional coverage. Also, Chapter 9 identifies with the ACL Logo problems, which the website supplements with ACL analytics requirements.

LO 9-5	9–30.	In performing a test of controls for sales order approvals, the CPAs stipulate a tolerable deviation rate of 8 percent with a risk of assessing control risk too low of 5 percent. They anticipate a deviation rate of 2 percent.
Required:		a. What type of sampling plan should the auditors use for this test?
		b. Using the appropriate table or formula from this chapter, compute the required sample size
		for the test.

Technology

McGraw-Hill's Connect® Accounting

Less Managing. More Teaching. Greater Learning.



McGraw-Hill's *Connect Accounting* is an online assignment and assessment solution that connects students with the tools and resources necessary to achieve success through faster learning, more efficient studying, and higher retention of knowledge.

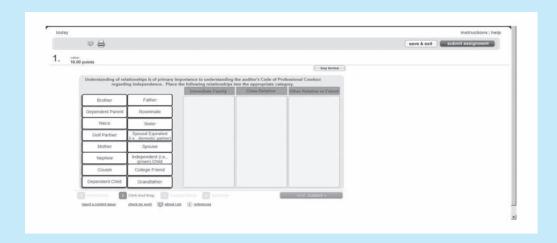
Online Assignments

Connect Accounting helps students learn more efficiently by providing feedback and practice material when and where they need it. Connect Accounting grades homework automatically and gives immediate feedback on any questions students may have missed.

Simple Assignment Management

With *Connect Accounting*, creating assignments is easier than ever, so you can spend more time teaching and less time managing. The assignment management function enables you to:

- Create and deliver assignments easily with selectable end-of-chapter or Study Guide questions and test bank items.
- Streamline lesson planning, student progress reporting, and assignment grading to make classroom management more efficient than ever.
- Go paperless with the media-rich eBook that allows you to highlight and take and share notes and online submission and grading of student assignments.
- Have assignments scored automatically, giving students immediate feedback on their work and comparisons with correct answers.
- Access and review each response; manually change grades or leave comments for students to review.
- Reinforce classroom concepts with Interactive Applications such as Drag & Drop activities and Comprehension Cases, which ask students to apply their understanding of auditing material in an interactive, fun environment and then answer related critical thinking questions.



Instructor Library

The *Connect Accounting* Instructor Library is your repository for additional resources to improve student engagement in and out of class. You can select and use any asset that enhances your lecture. The *Connect Accounting* Instructor Library includes:

- Instructor's Lecture Guide
- Keystone Case and Solutions
- Solutions Manual
- Test Bank
- eBook Version of the Text

Student Library

• The *Connect Accounting* Student Library is the place for students to access additional resources, such as lectures, practice materials, an eBook, and more.

Student Progress Tracking

Connect Accounting keeps instructors informed about how each student, section, and class is performing, allowing for more productive use of lecture and office hours. The progress-tracking function enables you to:

- View scored work immediately and track individual or group performance with assignment and grade reports.
- Access an instant view of student or class performance relative to learning objectives.
- Collect data and generate reports required by many accreditation organizations, such as AACSB and AICPA.

McGraw-Hill's Connect® Accounting

McGraw-Hill reinvents the textbook learning experience for the modern student with *Connect Accounting*, which provides seamless integration of the eBook and *Connect Accounting*. *Connect Accounting* provides all of the *Connect Accounting* features plus the following:

- An integrated media-rich eBook, allowing for anytime, anywhere access to the textbook.
- Dynamic links between the problems or questions you assign to your students and the location in the eBook where that problem or question is covered.
- A powerful search function to pinpoint and connect key concepts in a snap.
- The ability to highlight and take and share notes for more efficient studying.

In short, *Connect Accounting* offers you and your students powerful tools and features that optimize your time and energies, enabling you to focus on course content, teaching, and student learning. *Connect Accounting* also offers a wealth of content resources for both instructors and students. This state-of-the-art, thoroughly tested system supports you in preparing students for the world that awaits.

For more information about *Connect*, go to **www.mcgrawhillconnect.com** or contact your local McGraw-Hill sales representative.

Tegrity Campus: Lectures 24/7



Tegrity Campus, a new McGraw-Hill company, is a service that makes class time available 24/7 by automatically capturing every lecture. With a simple one-click start-and-stop process, you capture all computer screens and corresponding audio in a format that is easily searchable,

frame by frame. Students can replay any part of any class with easy-to-use browser-based viewing on a PC or Mac, an iPod, or other mobile device.

Educators know that the more students can see, hear, and experience class resources, the better they learn. In fact, studies prove it. Tegrity Campus's unique search feature helps students efficiently find what they need, when they need it, across an entire semester of class recordings. Help turn your students' study time into learning moments immediately supported by your lecture. With Tegrity Campus, you also increase intent listening and class participation by easing students' concerns about note-taking. Lecture Capture will make it more likely for you to see students' faces, not the tops of their heads.

To learn more about Tegrity, watch a two-minute Flash demo at http://tegritycampus.mhhe.com.

Online Course Management

McGraw-Hill Higher Education and Blackboard have teamed up. What does this mean for you?







1. Your life, simplified. Now you and your students can access McGraw-Hill's Connect® and CreateTM right from within your Blackboard course—all with one single sign-on. Say goodbye to the days of logging in to multiple applications.

2. **Deep integration of content and tools.** Not only do you get single sign-on with Connect® and CreateTM, but you also get deep integration of McGraw-Hill content and content engines right in Blackboard. Whether you're choosing a book for your course or building Connect® assignments, all the tools you need are right where you want them—inside of

- 3. Seamless gradebooks. Are you tired of keeping multiple gradebooks and manually synchronizing grades into Blackboard? We thought so. When a student completes an integrated Connect® assignment, the grade for that assignment automatically (and instantly) feeds your Blackboard grade center.
- 4. A solution for everyone. Whether your institution is already using Blackboard or you just want to try Blackboard on your own, we have a solution for you. McGraw-Hill and Blackboard can now offer you easy access to industry-leading technology and content, whether your campus hosts it or we do. Be sure to ask your local McGraw-Hill representative for details.



In addition to Blackboard integration, course cartridges for whichever online course management system you use (e.g., WebCT or eCollege) are available for Whittington 20e. Our cartridges are specifically designed to make it easy to navigate and access content online. They are easier than ever to install on the latest version of the course management system available today.

McGraw-Hill/Irwin Customer Experience Group

At McGraw-Hill/Irwin, we understand that getting the most from new technology can be challenging. That's why our services don't stop after you purchase our book. You can contact our Technical Support Analysts 24 hours a day, get product training online, or search our knowledge bank of Frequently Asked Questions on our support website. For Customer Support, call 800-331-5094 or visit www.mhhe.com/support. One of our Technical Support Analysts will assist you in a timely fashion.

Instructor Supplements

Assurance of Learning Ready

Many educational institutions today are focused on the notion of assurance of learning, an important element of some accreditation standards. Principles of Auditing & Other Assurance Services, 20e, is designed specifically to support your assurance of learning initiatives with a simple, yet powerful solution. Each test bank question for *Principles of* Auditing & Other Assurance Services, 20e, maps to a specific chapter learning outcome/objective listed in the text. You can use our test bank software, EZ Test Online, to easily query for learning outcomes/ objectives that directly relate to the learning objectives for your course. You can then use the reporting features of EZ Test Online to aggregate student results in similar fashion, making the collection and presentation of assurance of learning data simple and easy.

AACSB Statement

The McGraw-Hill Companies is a proud corporate member of AACSB International. Recognizing the importance and value of AACSB accreditation, we have sought to recognize the curricula guidelines detailed in AACSB standards for business accreditation by connecting selected questions in Principles of Auditing & Other Assurance Services, 20e, to the general knowledge and skill guidelines found in the AACSB standards. The statements contained in Principles of Auditing & Other Assurance Services, 20e, are provided only as a guide for the users of this text. The AACSB leaves content coverage and assessment clearly within the realm and control of individual schools, the mission of the school, and the faculty. The AACSB does also charge schools with the obligation of doing assessment against their own content and learning goals. While Principles of Auditing & Other Assurance Services, 20e, and its teaching package make no claim of any specific AACSB qualification or evaluation, we have, within the Test Bank, labeled selected questions according to the six general knowledge and skills areas.

McGraw-Hill's Connect® Accounting

Connect Accounting offers a number of powerful tools and features to make managing your classroom easier. Connect Accounting with Whittington 20e offers enhanced features and technology to help both you and your students make the most of your time inside and outside the classroom. See page xv for more details.

Online Learning Center (www.mhhe.com/ whittington20e)

The password-protected instructor side of the book's Online Learning Center (OLC) houses all of the instructor resources you need to administer your course, including:

- Instructor's Lecture Guide
- Solutions Manual
- Keystone Case and Solutions
- ACL Instructor Materials
- Test Bank
- EOC Conversion Guide
- Text Updates
- Digital Image Library
- PowerPoint Presentation

If you choose to use *Connect Accounting* with Whittington, you will have access to these same resources via the Instructor Library.

Instructor's Lecture Guide and Solutions Manual

Our Instructor's Lecture Guide includes topical outlines of each chapter, the authors' comments on each chapter, and numerous instructional aids. A Solutions Manual includes thorough and up-to-date solutions to the text's questions, problems, and exercises. These are included on the Online Learning Center.

EZ Test

Available on the Instructor's OLC and within the *Connect* Instructor Library. McGraw-Hill's EZ Test Online is a flexible electronic testing program. The program allows instructors to create tests from

book-specific items. It accommodates a wide range of question types, plus instructors may add their own questions and sort questions by format. EZ Test Online can also scramble questions and answers for multiple versions of the same test.

Student Supplements

McGraw-Hill's Connect® Accounting



McGraw-Hill's *Connect*Accounting helps prepare students for their future by enabling faster learning, more efficient studying, and higher

retention of knowledge. See page xv for more details.

Online Learning Center (www.mhhe.com/ whittington20e)

The Online Learning Center (OLC) follows Whittington 20e chapter by chapter, offering supplementary help for students as they read. The OLC includes the following resources to help students study more efficiently:

- Online Quizzes
- Student PowerPoint Slides
- Keystone Case
- ACL Materials
- Auditing weblinks

If *Connect Accounting* is used in this course, students will have access to these same resources via the Student Library.

REFERENCES TO AUTHORITATIVE SOURCES

Numerous references are made to the pronouncements of the American Institute of Certified Public Accountants (AICPA), The Institute of Internal Auditors (IIA), the Financial Accounting Standards Board (FASB), the Governmental Accounting Standards Board (GASB), the Public Company Accounting Oversight Board (PCAOB), the Securities and Exchange Commission (SEC), and the International Federation of Accountants (IFAC). Special attention is given to the AICPA Code of Professional Conduct, Statements on Standards for Accounting and Review Services, Statements on Standards for Attestation Engagements, Statements on Auditing Standards, and guidelines developed for other types of assurance services. The cooperation of the AICPA and the IIA in permitting the use of their published materials and of questions from the CPA and CIA examinations brings to the text an element of authority not otherwise available.

Acknowledgments

The work of Donald A. Schwartz, JD, CPA, of National University, in developing the software supplement for the illustrative audit case exercises is especially appreciated. We thank Norwood Jackson (formerly of the U.S. Office of Management and Budget) for his guidance on compliance auditing.

We express our sincere thanks to the following professors who provided extensive reviews for the twentieth edition:

Katherine Barker

University of South Florida, St.

Petersburg
D'Arcy Becker

University of Wisconsin, Eau Claire

Ryan Casey

University of Illinois at Chicago

Joseph Chan

St. Joseph's College Naman Desai

University of Central Florida

Jacob Gatlin

Athens State University

Terry Kubichan

Old Dominion University

Kathy O'Donnell University at Buffalo Vincent Owhoso

Northern Kentucky University

Mattie Porter

University of Houston, Clear Lake

Theresa Presley

Kansas State University

We also express our appreciation to the many people who reviewed the preceding editions and offered helpful suggestions. They include:

John T. Ahern, Jr.

DePaul University
Jeffrey J. Archambault

Marshall University

Barbara Arel

University of Vermont

Jack Armitage

University of Nebraska at Omaha

Joseph Aubert

Bemidji State University

Dan Baglia

Grove City College

Anthony T. Barbera

SUNY College at Old Westbury

David Blum

Moraine Park Technical College

Gary Bridges

University of Texas at San Antonio

Rich Brody

University of New Mexico

Michael Broihahn Barry University Ann Brooks

University of New Mexico

Thane Butt

Champlain College
Douglas Carmichael

Baruch College

Al Case

Southern Oregon University

Paul Caster

Fairfield University
Fred Christensen
Boise State University

Laurel Cobb

Saint Leo University

John Corless

California State University at Sacramento

Martha Doran

San Diego State University

Phil Drake

Arizona State University

Hans Dykxhoorn

Western Michigan University

Thomas English *Boise State University*

Ruth Epps

Virginia Commonwealth University

Magdy Farag
Cal Poly, Pomona
Gary Frank

University of Akron

Diana Franz

*University of Toledo*Lori R. Fuller

University of Delaware

Earl H. Godfrey, Jr. Gardner-Webb University Mary Beth Goodrich

University of Texas at Dallas

Jongsoo Han

Rutgers University at Camden

James Hansen

University of Illinois at Chicago

Aretha Hill

North Carolina A&T State University

Theresa Hrncir

Southeastern Oklahoma State University

William Huffman

Missouri Southern State University

Russell Jacques Saint Leo University David Jenkins

University of Delaware

Bonita Kramer

Montana State University

Ellen Landgraf

Loyola University, Chicago

Pamela Legner

College of DuPage

Philip Levine Berkeley College

Ralph Licastro The Pennsylvania State University

D. Jordan Lowe Arizona State University

Heidi Meier

Cleveland State University

Michael Milliren

Milwaukee Area Technical College

Perry Moore

Lipscomb University Roselyn Morris

Texas State University, San Marcos

Barbara Muller

Arizona State University

Perseus Munshi

Arizona State University

Albert Nagy

John Carroll University

Bernard Newman

Pace University

Kathy O'Donnell SUNY Buffalo Peggy O'Kelly

Northeastern University Michael Pearson Kent State University Marshall Pitman

University of Texas at San Antonio

Margaret P. Pollard American River College

Bruce Prager Hunter College Lynn Pringle

Arizona State University

Abe Qastin Lakeland College Alan Reinstein Wayne State University Raymond Reisig

Pace University Shirley Rockel

Iowa Wesleyan College

Iris Stuart

California State University at Fullerton

Michael Trebesh Alma College

Julie Ann Gardner-Treloar

UCLA Valerie Trott

Duquesne University Daniel Tschopp Daemen College Jerry Turner

University of Memphis

Allan Unseth

Norfolk State University Patricia Villafana College of St. Catherine Judith C. Walo

Central Connecticut State University

Thomas Weirich

Central Michigan University

Donna Whitten

Purdue University North Central

Jian Zhang

San Jose State University

Brief Contents

- 1 The Role of the Public Accountant in the American Economy 1
- 2 Professional Standards 35
- **3** Professional Ethics 68
- 4 Legal Liability of CPAs 113
- 5 Audit Evidence and Documentation 143
- 6 Audit Planning, Understanding the Client, Assessing Risks, and Responding 189
- 7 Internal Control 249
- 8 Consideration of Internal Control in an Information Technology Environment 303
- 9 Audit Sampling 337
- 10 Cash and Financial Investments 389
- 11 Accounts Receivable, Notes Receivable, and Revenue 439
- 12 Inventories and Cost of Goods Sold 508

- Property, Plant, and Equipment: Depreciation and Depletion 546
- 14 Accounts Payable and Other Liabilities 572
- 15 Debt and Equity Capital 605
- 16 Auditing Operations and Completing the Audit 630
- **17** Auditors' Reports 671
- 18 Integrated Audits of Public Companies 707
- 19 Additional Assurance Services: Historical Financial Information 738
- 20 Additional Assurance Services: Other Information 766
- 21 Internal, Operational, and Compliance Auditing 789

Index 825

Contents

Preface iv	Errors and Fraud 42
	Compliance with Laws and Regulations 43
Chapter 1	Auditors' Reports 44
The Role of the Public Accountant in	Nonpublic Company Audit Reports—Standard 44
the American Economy 1	Public Company Audit Reports—Unmodified
·	(Unqualified) 48
What Are Assurance Services? 1	Other Types of Auditors' Reports 49
The Attest Function 1	The Attestation Standards 50
Assurance and Nonassurance Services 3	Quality Control in CPA Firms 51
Financial Statement Audits 4	Regulation of Accounting Firms 51
What Creates the Demand for Audits? 5	Public Company Accounting Oversight Board 51
Major Auditing Developments of the 20th Century 7	Peer Review and Inspections 53
The Accounting Profession's Credibility Crisis 9	International Accounting and Auditing
The Financial Crisis of 2008 10	Standards 54
Types of Audits 10	Chapter Summary 56
Types of Auditors 11	Key Terms Introduced or Emphasized in
The Public Accounting Profession 12	Chapter 2 57
American Institute of Certified Public Accountants 13	Review Questions 58
The CPA Examination 15	Questions Requiring Analysis 59
State Boards of Accountancy 15	Objective Questions 60
Financial Accounting Standards Board 15	Problems 64
Governmental Accounting Standards Board 16	In-Class Team Case 65
Federal Accounting Standards Advisory Board 16	Research and Discussion Case 66
The Public Company Accounting Oversight Board 16	Supplementary References 66
Securities and Exchange Commission 16	Appendix 2A
The International Federation of Accountants 17	Comparison of International Standards on Auditing
Other Types of Professional Services 18	with AICPA Auditing Standards 66
Organization of the Public Accounting Profession 19	Chamter 2
Industry Specialization 21	Chapter 3
Responsibilities of the Professional Staff 21	Professional Ethics 68
Professional Development for Public Accounting Firm Personnel 22	The Nature of Ethics 68
Seasonal Fluctuations in Public Accounting Work 23	What are Ethical Dilemmas? 68
<u> </u>	A Framework for Ethical Decisions 69
Relationships with Clients 23	Making Ethical Decisions—A Professional Example 69
Chapter Summary 24 Key Terms Introduced or Emphasized in Chapter 1 24	The Need for Professional Ethics 72
Review Questions 26	Professional Ethics in Public Accounting 73
Questions Requiring Analysis 27	The AICPA Code of Professional Conduct—Overall
Objective Questions 27	Structure 73
Problems 32	Preface of Code of Professional Conduct 74
In-Class Team Case 33	Rules and Conceptual Frameworks of Code of
Research and Discussion Case 33	Professional Conduct 75
Supplementary References 34	Code of Professional Conduct: Applicability to
Supplementally References 34	Members in Public Practice 78
Chapter 2	Independence 78
Professional Standards 35	Individual vs. Firm Impaired Independence and the
1 Totessional Standards 33	Nature of Covered Members 79
Auditing Standards 35	Independence Requirements for All Partners
AICPA Generally Accepted Auditing Standards 37	and Staff 81
PCAOB Auditing Standards 41	Additional Independence Requirements for
The Auditors' Responsibility for Detecting	Covered Members 81
Misstatements 42	Overall Firm Independence Requirements 85

Additional Code of Professional Conduct Rules 90	Chapter Summary 130
Integrity and Objectivity Rule 90	Key Terms Introduced or Emphasized in
General Standards Rule 90	Chapter 4 130
Compliance with Standards Rule 91	Review Questions 132
Accounting Principles Rule 91	Questions Requiring Analysis 133
Acts Discreditable Rule 92	Objective Questions 134
Contingent Fees Rule 93	Problems 138
Commissions and Referral Fees Rule 94	In-Class Team Case 141
Advertising and Other Forms of Solicitation Rule 94	Research and Discussion Case 142
Confidential Client Information Rule 94	Supplementary References 142
Form of Organization and Name Rule 96	J
Code of Professional Conduct: Applicability to	Chapter 5
Members in Business and Others 97	Audit Evidence and Documentation 143
Members in Business 97	Audit Evidence and Documentation 143
Other Members 97	The Relationships among Audit Risk, Audit Evidence,
Enforcement of Professional Ethics 98	and Financial Statement Assertions 143
Ethics for Internal Auditors 99	Financial Statement Assertions 143
Chapter Summary 100	Audit Risk at the Account Balance, Class of Transaction, or
Key Terms Introduced or Emphasized in Chapter 3 101	Disclosure Level 145
Review Questions 103	Audit Risk Illustrated 146
Questions Requiring Analysis 104	Measuring Audit Risk 146
Objective Questions 105	Audit Evidence 147
Problems 110	Types of Audit Procedures 149
In-Class Team Cases 111	Substantive Procedures 154
Research and Discussion Case 112	Types of Substantive Procedures 154
Supplementary References 112	Timing of Substantive Audit Procedures 156
Supplementally References 112	Extent of Substantive Procedures 156
Chapter 4	Analytical Procedures 156
•	Nature of Analytical Procedures 156
Legal Liability of CPAs 113	Timing of Analytical Procedures 160
The Scope of CPA Liability 113	Extent of Analytical Procedures 161
Litigation Placed in Perspective 113	Audit Evidence for Subjective Areas 161
Sources of CPA Liability 114	Evidence Regarding Accounting Estimates 161
CPAs' Liability to Their Clients under	Evidence Regarding Fair Values 162
Common Law 115	Evidence Regarding Related Party Transactions 164
The Elements of Duty and Breach of Duty 116	Audit Documentation 165
The Element of Losses (Damages) 117	Confidential Nature of Working Papers 165
The Element of Causation (Proximate Cause) 117	Ownership of Audit Working Papers 166
Auditors' Common Law Liability to Third Parties 118	Working Papers and Auditors' Liability 166
Ultramares (Known User) Approach 118	Types of Working Papers 167
Restatement of Torts (Foreseen User) Approach 119	Organization of Working Papers 169
Rosenblum (Foreseeable User) Approach 119	Guidelines for Preparation of Working
Summary of Third-Party Liability Approaches 120	Papers 171
Liability to Third Parties under Statutory Law 120	Computer-Generated Working Papers 173
Securities Act of 1933 121	Review of Audit Working Papers 173
Securities Exchange Act of 1934 122	Chapter Summary 174
Comparison of the 1933 and 1934 Acts 124	Key Terms Introduced or Emphasized in
Racketeer Influenced and Corrupt Organizations Act 125	Chapter 5 174
Auditors' Criminal Liability under the Securities Acts 125	Review Questions 176
Criminal Liability under Other Statutes 126	Questions Requiring Analysis 178
SEC and Public Company Accounting Oversight	Objective Questions 179
Board Regulation 126	Problems 182
CPAs' Liability for Accounting and Review	In-Class Team Case 185
Services 127	Research and Discussion Cases 185
CPAs' Posture in the Age of Litigation 129	
C1115 I OSIME III INC Age Of LIMBUMON 129	Supplementary References 188

Chapter 6	Appendix 6B	
Audit Planning, Understanding the Client,	Examples of Fraud Risk Factors 237	
Assessing Risks, and Responding 189	Risk Factors Relating to Misstatements Arising from	
	Fraudulent Financial Reporting 237	
The Audit Process 189	Risk Factors Relating to Misstatements Arising from	
Obtaining Clients 191	Misappropriation of Assets 239	
Submitting a Proposal 193	Appendix 6C	
Communication with Predecessor Auditors 194	Illustrative Audit Case: Keystone Computers	
Planning the Audit 195	& Networks, Inc. 240	
Establishing an Understanding with the Client 196	Part I: Audit Planning 240	
Develop an Overall Audit Strategy and Audit Plan 197	Appendix 6C Problems 247	
Use of the Client's Staff 198		
Involvement of More Than One CPA Firm 199	Chapter 7	
Use of Specialists 199	Internal Control 249	
Additional First-Year Considerations 199	The Manning of Internal Central 240	
Obtaining an Understanding of the Client and Its	The Meaning of Internal Control 249	
Environment 199	The Foreign Corrupt Practices Act of 1977 251	
Risk Assessment Procedures 200	Means of Achieving Internal Control 251 The Control Environment 252	
Sources of Information 202		
Determining Materiality 204	Commitment to Integrity and Ethical Values 252 Effective Board of Directors 252	
Assessing the Risks of Material Misstatement and	Effective Organizational Structure 253	
Designing Further Audit Procedures 207	Attracting, Developing, and Retaining Competent	
Assessing Risks of Material Misstatement 207	Employees 254	
Addressing the Risks of Material Misstatement Due to	Individual Accountability 255	
Fraud 209	Risk Assessment 255	
Designing Further Audit Procedures in Response to	Control Activities 256	
Assessed Risks 213 The Audit Trail and Directional Testing 214	Performance Reviews 256	
The Audit Trail and Directional Testing 214 Transaction Cycles (Classes of Transactions) 215	Transaction Control Activities 256	
The Audit Plan's Systems and Substantive	General Controls and Application Controls 258	
Portions 216	Segregation of Duties 258	
The Systems (Internal Control) Portion of the Plan 216	The Accounting Information System 259	
The Substantive Procedures Portion of the Plan 217	Monitoring of Controls 260	
Summary of the Relationship between Tests of Controls and	Internal Audit Function 260	
Substantive Procedures 219	Limitations of Internal Control 260	
Objectives of Audit Plans 219	Enterprise Risk Management 260	
General Objectives of Audit Plans for Assets 219	Corporate Governance and Its Relationship to Internal	
Substantiation of Account Balances 221	Control 262	
Existence of Assets 221	Financial Statement Audits: The Role of Internal	
Rights to the Assets 221	Control 262	
Establishing Completeness 221	Obtain an Understanding of the Client and Its	
Verifying the Cutoff 222	Environment, Including Internal Control 263	
Valuation of Assets 222	Required Auditor Understanding of Internal Control	
Financial Statement Presentation and Disclosure 222	Components 264	
An Illustration of Audit Plan Design 223	Areas Difficult to Control 266	
Timing of Audit Work 223	Risk Assessment Procedures for Internal Control 266	
Chapter Summary 225	Documenting the Understanding of Internal Control 267	
Key Terms Introduced or Emphasized in Chapter 6 225	Assess the Risks of Material Misstatement 271	
Review Questions 227	Assess Risks at the Financial Statement Level 272	
Questions Requiring Analysis 228	Assess Risks at the Relevant Assertion Level 273 Design and Portform Further Audit Procedures 273	
Objective Questions 230	Design and Perform Further Audit Procedures 273 Tests of Controls 273	
Problems 235	Revise the Risk of Material Misstatement Based on the	
Ethics Case 235	Results of Tests of Controls 275	
Appendix 6A Selected Internet Addresses 236	Design and Perform Substantive Procedures 275	
Detected interinet ruditedes 200	5	

Appendix 6B

Documentation 275	Chapter 9
Decision Aids for Audit Plan Modification 278	Audit Sampling 337
Using the Work of Internal Auditors 278	1 0
Consideration of Outsourced Computer Processing to	Comparison of Statistical and Nonstatistical
Service Organizations 279	Sampling 337
Communication of Control-Related Matters 281	Selecting a Random Sample 338
Internal Control Reporting by Public Companies and	Other Methods of Sample Selection 340
Their Auditors 282	Stratification 340
Overall Approach for an Audit of Internal Control 284	Types of Statistical Sampling Plans 341
Internal Control in the Small Company 285	Allowance for Sampling Risk (Precision) 342
Chapter Summary 286	Sample Size 342
Key Terms Introduced or Emphasized in Chapter 7 287	Audit Sampling for Tests of Controls 343
Review Questions 289	Sampling Risk for Tests of Controls 343
Questions Requiring Analysis 290	Attributes Sampling 344
Objective Questions 292	Determine the Objective of the Test 344
Problems 296	Define the Attributes and Deviation Conditions 344
In-Class Team Case 298	Define the Population 345
Appendix 7A	Specify the Risk of Assessing Control Risk Too Low and the Tolerable Deviation Rate 345
Antifraud Programs and Control Measures 300	Estimate the Expected Population Deviation Rate 346
Chapter 8	Determine the Sample Size 346
Chapter 8	Select the Sample 347
Consideration of Internal Control in an	Test the Sample Items 347
Information Technology Environment 303	Evaluate the Sample Results 348
Nature of IT-Based Systems 304	Document the Sampling Procedure 349
Characteristics of Various Types of IT-Based Systems 304	Detailed Illustration of Attributes Sampling 349
Impact of IT on the Audit Trail 307	Other Statistical Attributes Sampling Approaches 351
Internal Control in an IT Environment 308	Nonstatistical Attributes Sampling 352
Organizational Structure of the Information System	Audit Sampling for Substantive Procedures 353
Function 308	Sampling Risk for Substantive Procedures 353
Computer-Based Fraud 311	Classical Variables Sampling 354
Internal Auditing in an IT Environment 312	Mean-per-Unit Estimation 354
Control Activities in an IT System 312	Controlling Sampling Risk 354
General Control Activities 313	Determination of Sample Size 355
Application Control Activities 315	Evaluation of Sample Results 355
User Control Activities 316	Illustration of Mean-per-Unit Estimation 356
Control in Decentralized and Single Workstation	Difference and Ratio Estimation 359
Environments 317	Illustration of Difference and Ratio Estimation 360
Monitoring in an IT Environment 317	Nonstatistical Sampling for Substantive
The Auditors' Consideration of Internal Control in an IT	Procedures 362
Environment 317	Illustration of Nonstatistical Sampling 362
Obtaining an Understanding of IT-Based System	Chapter Summary 364
Controls 318	Key Terms Introduced or Emphasized in Chapter 9 364
Assessing the Risks of Material Misstatement 319	Review Questions 366
Testing Monitoring Controls 324	Questions Requiring Analysis 367
Designing Substantive Procedures with	Objective Questions 368
Computers 324	Problems 373
Using Audit Software: An Illustration 325	In-Class Team Cases 375
Chapter Summary 326	Appendix 9A
Key Terms Introduced or Emphasized in Chapter 8 327	Probability-Proportional-to-Size (PPS)
Review Questions 329	Sampling 377
Questions Requiring Analysis 330	Determination of Sample Size 377
Objective Questions 330	Controlling Sampling Risk 378
Problems 333	Method of Sample Selection 378
In-Class Team Case 334	Evaluation of Sample Results 378

Illustration of PPS Sampling 379	Risk Assessment 441	
Considerations in Using PPS Sampling 381	Revenue Cycle— Accounting System and Control	
Appendix 9B	Activities 441	
Audit Risk 382	Monitoring 445	
Key Terms Introduced or Emphasized in	Internal Control over Notes Receivable 445	
Chapter 9 Appendixes 383	Audit Documentation for Receivables and Revenue 446	
Questions and Problems for Chapter 9 Appendixes 384	Audit of Receivables and Revenue 447	
Objective Questions 385	Interim Audit Work on Receivables and Revenue 471	
In-Class Team Case for Chapter 9 Appendixes 387	Chapter Summary 472	
Integrating Problem for Chapter 9 and the	Key Terms Introduced or Emphasized in	
Appendixes 387	Chapter 11 472	
Appendixes 507	Review Questions 473	
Chapter 10	Questions Requiring Analysis 474	
Cash and Financial Investments 389	Objective Questions 476	
Cash and Financial Investments 309	Problems 482	
Cash 389	In-Class Team Case 484	
Sources and Nature of Cash 389	Ethics Cases 486	
The Auditors' Objectives in the Audit of Cash 389	Appendix 11A	
How Much Audit Time for Cash? 390	Illustrative Audit Case: Keystone Computers	
Internal Control over Cash Transactions 390	& Networks, Inc. 487	
Internal Control over Cash Receipts 391	Part II: Consideration of Internal Control 487	
Internal Control over Cash Disbursements 393	Appendix 11A Problems 500	
Audit Documentation for Cash 398	Appendix 11B	
Audit of Cash 398	Illustrative Audit Case: Keystone Computers	
Interim Audit Work on Cash 412	& Networks, Inc. 501	
Financial Investments 412	Part III: Substantive Tests—Accounts Receivable	
The Need for Specialized Knowledge 413	and Revenue 501	
The Auditors' Objectives in Auditing Financial	Appendix 11B Problems 507	
Investments 413	Appendix 11B 1100icins 307	
Internal Control over Financial Investments 414	Chapter 12	
Internal Control Questionnaire 415	· · · · · · · · · · · · · · · · · · ·	
Audit of Financial Investments 415	Inventories and Cost of Goods Sold 508	
Risks of Material Misstatement of Financial	Inventories and Cost of Goods Sold 508	
Investments 416	Sources and Nature of Inventories and Cost	
Substantive Procedures for Financial Investments 416	of Goods Sold 508	
Chapter Summary 421	The Auditors' Objectives in Auditing Inventories and Cost	
Key Terms Introduced or Emphasized in Chapter 10 421	of Goods Sold 508	
Review Questions 422	Internal Control over Inventories and Cost of	
Questions Requiring Analysis 423	Goods Sold 509	
Objective Questions 425	Control Environment 510	
Problems 431	Risk Assessment 510	
In-Class Team Cases 435	Monitoring 511	
Research and Discussion Case 437	Purchases and Production Cycles—Accounting Systems	
Ethics Case 438	and Control Activities 511	
	Audit Documentation for Inventories and Cost	
Chapter 11	of Goods Sold 515	
Accounts Receivable, Notes Receivable, and	Audit of Inventories and Cost of Goods Sold 515	
Revenue 439	Problems Associated with Inventory of First-Year	
Revenue 437	Audit Clients 533	
Receivables 439	Chapter Summary 534	
Sources and Nature of Accounts Receivable 439	Key Terms Introduced or Emphasized in	
Sources and Nature of Notes Receivable 439	Chapter 12 534	
The Auditors' Objectives in Auditing Receivables and	Review Questions 535	
Revenue 440	Questions Requiring Analysis 536	
Internal Control of Accounts Receivable and Revenue 440	Objective Questions 537	
Control Environment 440	Problems 542	

In-Class Team Case 544	Review Questions 592
Ethics Case 544	Questions Requiring Analysis 594
Research and Discussion Case 545	Objective Questions 594
	Problems 598
Chapter 13	In-Class Team Case 600
Property, Plant, and Equipment: Depreciation	Appendix 14A
and Depletion 546	Illustrative Audit Case: Keystone Computers
•	& Networks, Inc. 601
Property, Plant, and Equipment 546	Part IV: Consideration of Internal Control 601
The Auditors' Objectives in Auditing Property,	Appendix 14A Problems 604
Plant, and Equipment 546	
Contrast with Audit of Current Assets 547	Chapter 15
Internal Control over Plant and Equipment 547	Debt and Equity Capital 605
Audit Documentation 548	
Initial Audits and Repeat Engagements 550	Debt 605
Audit of Property, Plant, and Equipment 550	Source and Nature of Debt 605
Depreciation 558	The Auditors' Objectives in Auditing Debt 605
The Auditors' Perspective toward Depreciation 558	Assessment of the Inherent Risks Related to Debt 606
The Auditors' Objectives in Auditing Depreciation 559	Internal Control over Debt 606
Audit Program—Depreciation Expense and Accumulated	Audit Documentation 607
Depreciation 559	Audit of Debt 607
Testing the Client's Provision for Depreciation 560	Time of Examination—Debt 613
Examination of Natural Resources 560	Equity Capital 613
Audit of Intangible Assets 561	Sources and Nature of Owners' Equity 613
Audit of Plant, Equipment, and Intangibles in Advance of	The Auditors' Objectives in Auditing Owners' Equity 614
the Balance Sheet Date 561	Internal Control over Owners' Equity 614
Chapter Summary 562	Audit Documentation for Owners' Equity 616
Key Terms Introduced or Emphasized in	Audit Plan—Capital Stock 616
Chapter 13 562	Retained Earnings and Dividends 620
Review Questions 562	Financial Statement Presentation of Stockholders'
Questions Requiring Analysis 563	Equity 620
Objective Questions 565	Time of Examination—Stockholders' Equity 621
Problems 568	Audit of Partnerships and Sole Proprietorships 621
In-Class Team Case 570	Chapter Summary 621
Classic 44	Key Terms Introduced or Emphasized in Chapter 15 622
Chapter 14	Review Questions 622
Accounts Payable and Other Liabilities 572	Questions Requiring Analysis 624
Accounts Payable 572	Objective Questions 625
Sources and Nature of Accounts Payable 572	Problems 627
The Auditors' Objectives in Auditing Accounts	Chantay 16
Payable 572	Chapter 16
Internal Control over Accounts Payable 573	Auditing Operations and Completing the
Audit Documentation for Accounts Payable 575	Audit 630
Audit of Accounts Payable 575	Auditing Operations 630
Other Liabilities 586	The Auditors' Approach to Auditing Operations 630
Amounts Withheld from Employees' Pay 586	Revenue 631
Sales Taxes Payable 587	Relationship of Revenue to Balance Sheet Accounts 631
Unclaimed Wages 587	Miscellaneous Revenue 631
Customers' Deposits 587	Expenses 632
Accrued Liabilities 587	Relationship of Expenses to Balance Sheet Accounts 632
Balance Sheet Presentation 591	Substantive Procedures for Selling, General, and
Time of Examination 591	Administrative Expenses 632
Chapter Summary 591	The Audit of Payroll 635
Key Terms Introduced or Emphasized in	Internal Control over Payroll 635
Chapter 14 592	Documentation of Internal Control for Payroll 638
	= commencer of interior control for i ayron 050